

## University of Manitoba enters exclusive partnership agreement with Wellington West

*Top university to help alumni gain access to professional investment advice*

WINNIPEG, MB September 13, 2007/CNW – ClearSight Inc., a subsidiary of privately held, employee-owned Wellington West Holdings Inc., today announced an exclusive affinity partnership agreement with one of Canada's most reputable universities.

The University of Manitoba signed a five-year agreement to provide alumni with access to the exclusive ClearSight Investment Program from Wellington West. This program provides the University of Manitoba's more than 120,000 alumni with access to top advisors, premium investment products and straightforward pricing.

"Alumni will now have exclusive access to some of Canada's top investment advisors through the ClearSight Investment Program from Wellington West," said ClearSight President Michael Burns. "The program offers alumni the same level of advice and service that is normally and increasingly only available to high net worth investors."

Wellington West investment advisors are hand-picked to work with alumni in the program. Each client is matched with an investment advisor whose credentials, experience, objectivity and track record are best suited to meet the individual's investing profile and objectives.

"The University of Manitoba is committed to partnering with organizations that offer unique benefits to our alumni," said Alumni Association President, Brian Bowman. "Wellington West has demonstrated that it has a superior offer that will benefit our alumni as well as provide ongoing support for activities that help us advance the university's mission."

### **About the Alumni Association Inc. of the University of Manitoba**

Established in 1921, the Alumni Association of the University of Manitoba is one of the oldest in the country. A not-for-profit organization with a Board of Directors, the Association's mandate is to connect alumni and friends of the University of Manitoba.

### **About ClearSight Inc.**

ClearSight Inc. is a subsidiary of Wellington West Holdings Inc. It is responsible for the ClearSight Investment Program. To date, it has exclusive partnerships with 22 leading educational institutions representing more than two million alumni.

### **About Wellington West**

Wellington West is a full-service independent investment dealer specializing in family wealth management and capital markets services to institutions and corporate issuers in certain niche markets. With more than 500 employees across Canada, Wellington West provides investment management, financial planning, insurance, asset management and capital markets services.

Wellington West is an employee-owned company. Founded in 1993 and based in Winnipeg, Wellington West has become one of the fastest-growing independent full-service investment firms in Canada with more than \$9.4 billion in assets under management. Among its many corporate achievements, Wellington West was named the #1 Best Employer in Canada in 2007, one of Canada's Fastest Growing Companies in 2007 and one of Canada's 50 Best Managed Companies for 2006. In addition, Wellington West retained its #1 ranking for a record fourth consecutive year in the 2007 Brokerage Report Card survey and was named #2 Independent Investment Dealer in the 2006 Financial Post/Starmine Top Analyst Awards.